

Date: September 26, 2025

To,

National Stock Exchange of India Limited	BSE Limited
"Exchange Plaza", C-1, Block – G	Floor 25, Phiroze Jeejeebhoy Towers
Bandra – Kurla Complex	Dalal Street,
Bandra (East), Mumbai – 400051	Mumbai – 400001
Symbol: SOFTTECH	Scrip Code: 543470

Sub: Proceedings of 29th Annual General Meeting of the Company held on September 26, 2025.

Dear Sir/ Madam,

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), please find below the summary of proceedings of the 29th Annual General Meeting ("AGM") of the Company:

- The 29th Annual General Meeting of the Company was held on Friday, September 26, 2025, through Video Conferencing ("VC") / Other Audio-Visual Means ("OAVM") facility. The Meeting commenced at 01:00 P.M. (IST).
- In accordance with the circulars of the Ministry of Corporate Affairs and SEBI and in compliance with the provisions of the Companies Act, 2013 and SEBI Listing Regulations and the Secretarial Standards issued by the Institute of Companies Secretaries of India, the AGM of your Company was convened through VC/ OAVM. The Company had provided all Members the facility to attend the AGM through VC.
- Mr. Viiay Gupta, Chairman of the Company, chaired the meeting and welcomed the Members present at the 29th Annual General Meeting of the Company.
- As per the attendance record, 28 members were present at the Meeting and after ascertaining that the requisite quorum was present, the Chairman called the Meeting to order.

SoftTech Engineers Limited

CMMi/3, ISO 9001: 2015 CIN: L30107PN1996PLC016718



5. Present Directors & KMP:

Sr. No.	Name of Directors/KMP	Designation	
1.	Mr. Vijay Gupta	Chairman and Managing Director	
2.	Ms. Priti Gupta	Whole Time Director	
3.	Mr. Pratik Patel	Whole Time Director	
4.	Mr. Sundararajan Srinivasan	Independent Director	
5.	Dr. Rakesh Singh	Independent Director	
6.	Mr. Yogeshkumar Desai	Independent Director	
7.	Mr. Deepak Bang	Chief Financial Officer	
8.	Ms. Shalaka Khandelwal	Company Secretary and Compliance officer	

- 6. Mr. Sridhar Pillalamarri, Independent Director could not attend the meeting due to prior commitments., Independent Director could not attend the meeting due to prior commitments.
- 7. The Chairman informed that the Statutory Auditors and Secretarial Auditors were also participating in the AGM through VC/ OAVM from their respective locations.
- 8. Mr. Vijay Gupta, Chairman of the Company commenced the proceedings of the 29th Annual General Meeting.
- 9. The Chairman presented before the members the Annual Financial Performance for FY 2024-25, qualitative progress during current year and future endeavors of the Company. Detailed presentation is enclosed herewith.
- 10. Since there are no qualifications, observations or comments on financial transactions or matters, which have any adverse effect on the functioning of the company mentioned in the Statutory or Secretarial auditor's report, the same was not required to be read at this AGM according to Section 145 of the Companies Act, 2013.
- 11. The Notice of the 29th Annual General Meeting along with the copies of the Audited Financial Statements including the Audited Consolidated Financial Statements for the financial year ended March 31, 2025 together with the Directors and Auditors' Reports were dispatched electronically to all the Members within the statutory period in accordance Section 101 of Companies Act, 2013, MCA and SEBI Circulars.
- 12. Mr. Vijay Gupta, Chairman of the Company further informed the Members that in terms of Section 108 of the Companies Act, 2013 read with Rule 20 of Companies (Management and Administration)



Rules, 2014 and Regulation 44 of the SEBI Listing Regulations, the Company had provided remote e-voting facility to its Members. The remote e-voting period commenced on Tuesday, September 23, 2025 at 09:00 A.M. (IST) and ended on Thursday, September 25, 2025 at 05:00 P.M. (IST). The Chairman further informed that the Company had also provided facility of e-voting during the AGM.

- 13. The Chairman informed that the Board of Directors of the Company had appointed Mr. Devesh Tudekar, Partner of DTSM & Associates, Practicing Company Secretaries as the Scrutinizer to scrutinize the voting during the AGM and remote e-voting process in a fair and transparent manner.
- 14. The following items of business, as set out in the Notice convening the 29th Annual General Meeting, were put to vote:

Sr. No	Agenda Item	Resolution Type	
ORDINARY BUSINESS:			
1.	To receive, consider and adopt	Ordinary Resolution	
	a. the Audited Standalone Financial Statements of the		
	Company for the Financial Year ended March 31,		
	2025 and the reports of the Board of Directors and		
	Auditors thereon; and		
	b. the Audited Consolidated Financial Statements of		
	the Company for the Financial Year ended March 31,		
	2025, and the report of Auditors thereon.		
2.	To reappoint Mr. Pratik Patel (DIN: 08798734), who	Ordinary Resolution	
	retires by rotation and, being eligible, offers himself		
	for re-appointment.		
SPECIAL BUSINESS:			
3.	Appointment of M/s DTSM and Associates as	Ordinary Resolution	
	Secretarial Auditors.		

- 15. All items as set out above were transacted through remote e-voting prior to the AGM and e-voting during the AGM.
- 16. The Chairman offered an opportunity to the to express their views or ask questions/ queries on resolution proposed as set out in the Notice of AGM. Mr. Vijay Gupta, Chairman of the Company, then responded to the questions asked and clarification sought by the Members.
- 17. The facility for e-voting remained open for 15 minutes after the conclusion of the meeting to enable the members, who attended the meeting and had not voted previously, to cast their vote.
- 18. The Chairman expressed his gratitude towards all members for participating. The e-voting facility at the AGM remained open for 15 minutes thereafter.



- 19. The Chairman informed the members that the combined results of voting (remote e-voting and e-voting during the AGM) along with the Scrutinizers' Combined Report shall be declared within 2 working days of the Meeting and would be communicated to the Stock Exchanges where equity shares of the Company are listed. He further informed that the combined results shall also be uploaded on the website of the Company at www.softtech-engr.com or www.softtechglobal.com.
- 20. The meeting concluded at 2:45 P.M. (IST). (including the time allowed for e-voting at the AGM)

The above is for your information, records and reference. Please note that this document does not constitute minutes of the proceedings of the Annual General Meeting of the Company.

Thanking you.

Yours Sincerely, For SoftTech Engineers Limited

Shalaka Khandelwal Company Secretary and Compliance Officer Membership No.: A62774

Encl: As above



SoftTech Engineers Limited 29th Annual General Meeting

26th September 2025

Year 2024-25A Year of Growth And Innovation



Disclaimer



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Certain statements in this presentation concerning our future growth prospects are forward looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The Risk and uncertainties relating to the statements include but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures, and general economic conditions affecting demand/supply and price conditions in domestic an international markets. The Company does not undertake to update any forward-looking statement that maybe made from time to time by or on behalf of the Company.

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SoftTech Engineers Ltd. SoftTech Towers, 1 Baner Road, Baner, Pune, Maharashtra 411045; India. Phone: +91 020 6718 3711

Welcome to SoftTech Engineers Limited's 29th AGM



AGM - FY25

A warm welcome to our shareholders, directors, partners and colleagues as we celebrate a year of innovation, growth, and new opportunities



Year 2024-25

Innovation First

Al-driven features across our products

Collaboration First

Civit Platform

Global First

New market- Germany, US, and MENA

SaaS First

SaaS-first transformation & partnerships





Company overview, and journey



FY25 Breakthroughs

Key innovations, projects, and new market entries

Innovation & Financials

AI, Industry 4.0, and performance updates

Strategy & Outlook

Growth roadmap, challenges, and vision ahead

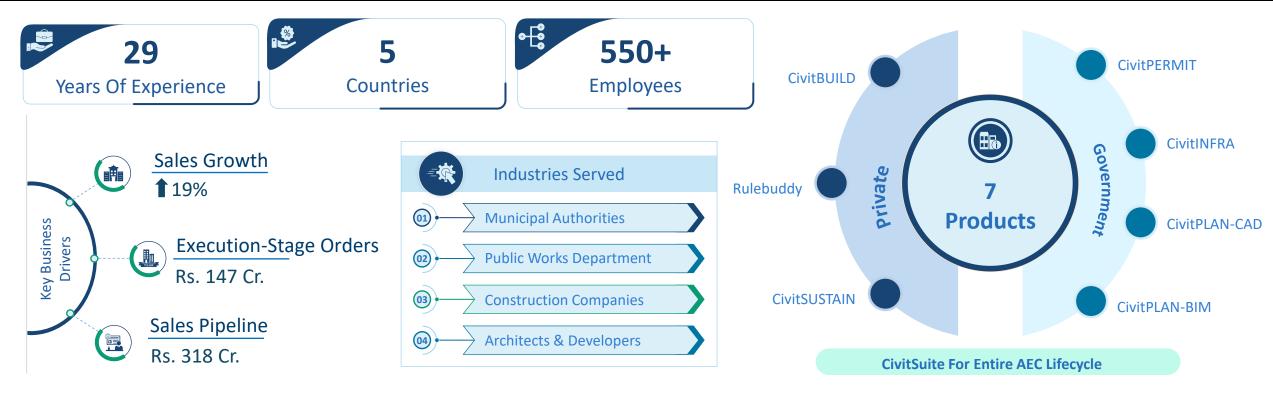


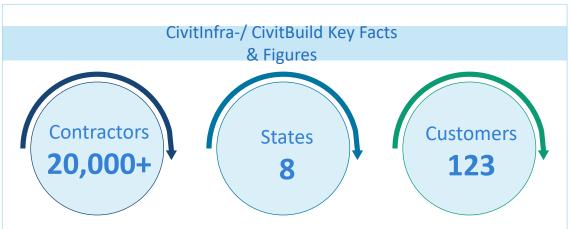


Business Snapshot

SoftTech at a Glance









Vision & Mission



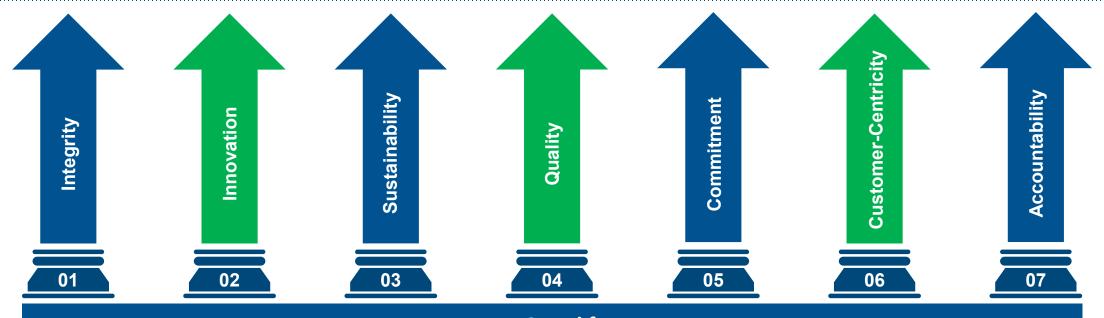
Mission

Digitally transforming urban and infrastructure industry through Alpowered, sustainable solutions



Vision

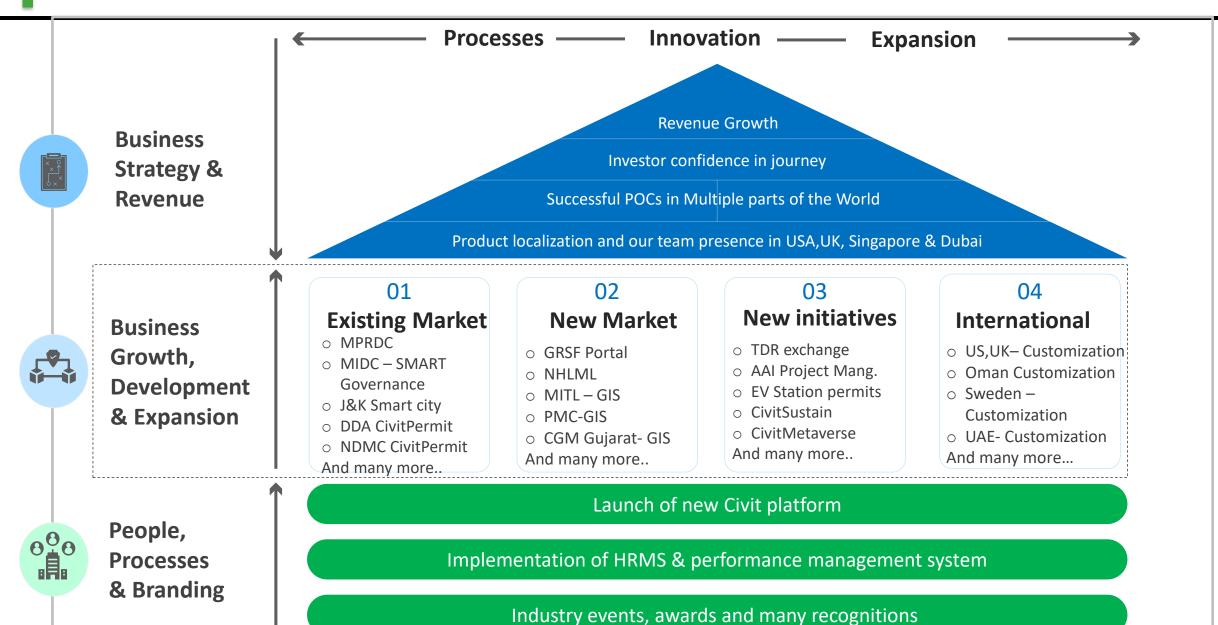
To Grow 10x in 10 years with Global Footprints and expanding Technology to Global industry



We Stand for

A Look Back at 2024-2025





FY 2025: A Year of Breakthrough





Global/

Civitsuite

Reach



Product Mix

 Present: Licensing, Saas/Txn, AMC, Services o Future: 30%+ Recurring Via Saas & Service

Exchange Portals

Saas First Hybrid Model Strong Base Standards Global Awarded

06

Industry Footprint

- o Present: Permitting & Infra Management Leader In India
- o Future: Large Scale Infra Management Projects, Global Partner Rollouts

Accreditations

o Present: CIDC, FICCI, CDCP, CREDAI/NAREDCO

o Future: National Portal, Global

Recognition

End Products - 02

- o Present: CivitSuite, Civit.Ai.
- Future: CivitMetaverse, CivitSustain

Customer Segments

- o Present: Govts, Developers, Architects, Citizens
- o Future: Ports, Metros, Railways, Highways, PWDs, construction Material Industries

Consolidate & Expand Globally

Metaverse

& A

Target Geographies

- o Present: India, USA, UK, MENA, APAC
- o Future: Europe, South Africa, Australia

Leading The Industry Through Thought Leadership At Key Events

















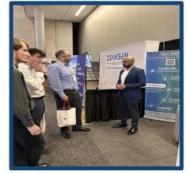
























Industry 4.0 Leadership through CivitCore, Civit.AI & CivitMetaverse



Industry 4.0 Leadership

Innovation-driven DNA

CIVITCORE



Seamlessly linking all
Civit products with
common modules
and shared data for a
unified digital
ecosystem

CIVIT.AI



Al-powered intelligence covering design, permitting, infrastructure, and ESG compliance — built for the AEC lifecycle

CIVITMETAVERSE



Immersive digital twins and virtual collaboration platforms enabling Industry 4.0 transformation in construction and governance

CIVITCORE – Connected



- Unified digital ecosystem
- Shared modules
- Real-time data exchange

CIVIT.AI – Intelligent



- Al-first AEC engine
- Automates validation & approvals
- Smart insights & transparency

CIVITMETAVERSE – Immersive



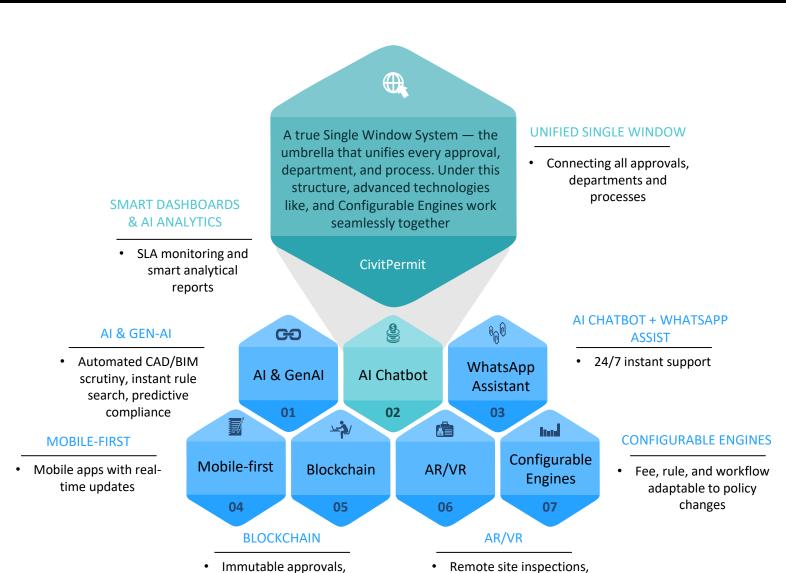
- Digital twins & AR/VR
- Real-time monitoring & simulation
- Connect Requirement to Production

Building the Future: Connected, Intelligent, Immersive

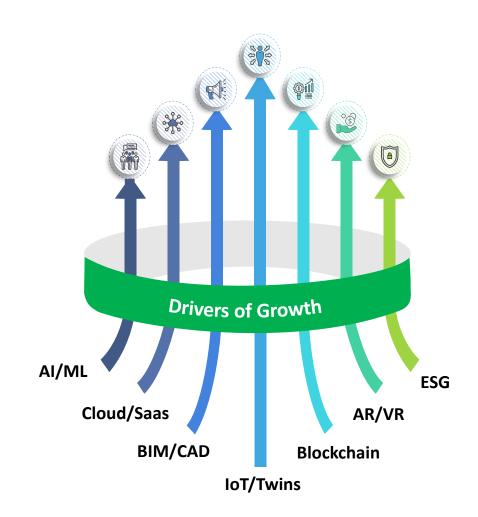
Innovation Engines of SoftTech

tamper-proof records





Occupancy Checks



Infrastructure Management Powered by Technology





Infrastructure Management Leadership

- CivitINFRA®: Al-driven control layer for the full infra lifecycle
- GIS × BIM × AI → real-time, endto-end monitoring & control
- Coverage: initiation, approvals, estimates, tendering, contracts, billing, inspections
- One truth: role-based MIS & dashboards for all stakeholders



Technological Strength

- Deep integrations: CAD/BIM, GIS, IoT, Mobile, Blockchain.AI & analytics: predictive KPIs, rule compliance, risk
- Digital twins / 5D BIM: plan vs actual, cost & "what-if" scenarios.
- Cloud + Mobile: geo-tagged inspections, e-MB, anywhere access



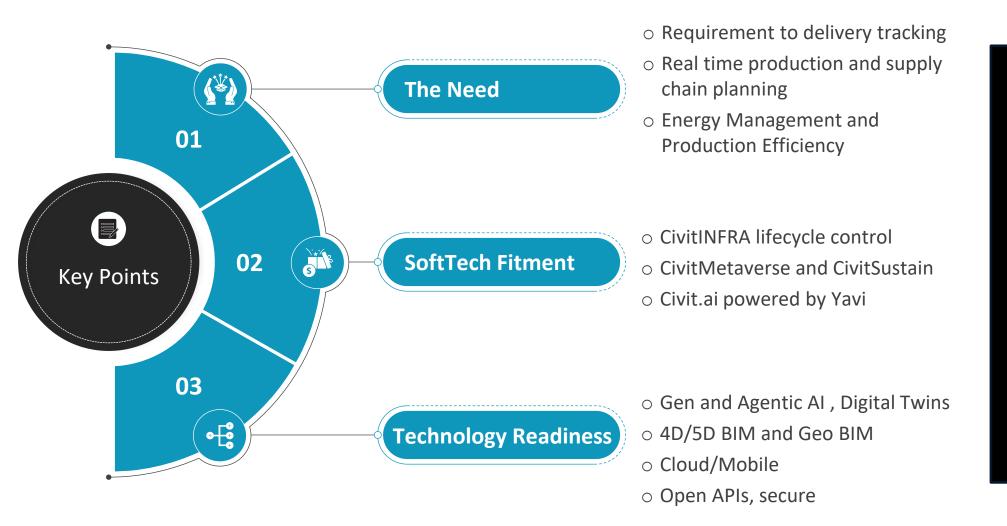
Impact & Value (Why it wins)

- ~20% faster project completion
- ~10% cost savings annually
- 75%+ adoption across public works.
- Transparency, accountability,
 ESG-ready reporting.

Next Focus: Industry 4.0 - Digital Twins, IoT, Metaverse



System Led monitoring of products: real-time, compliant, scalable

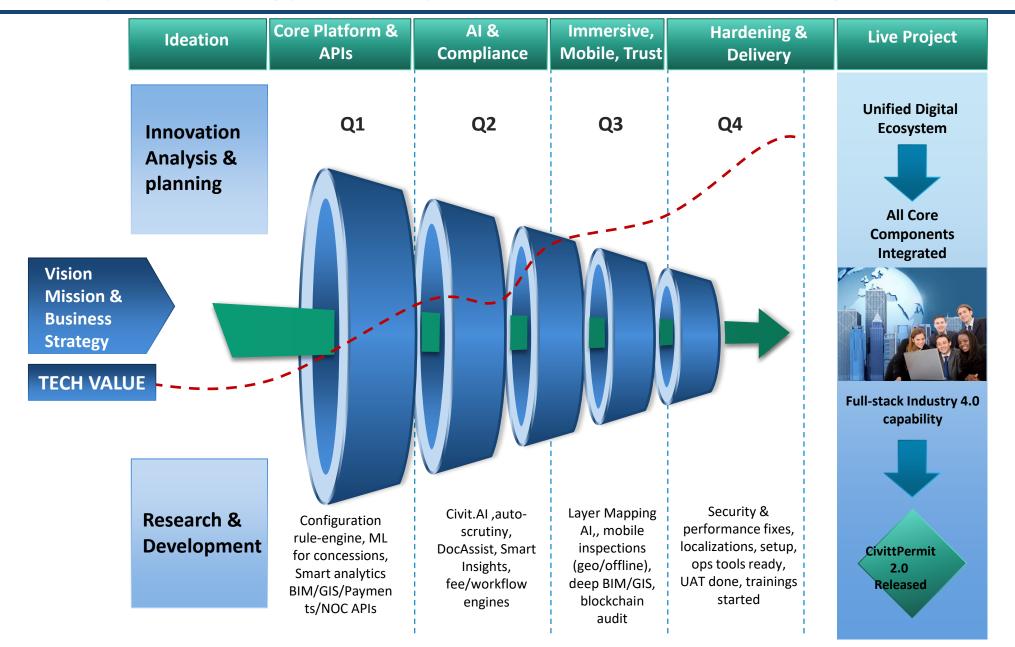


FY26 Outcome Bar

- 2-3 big ticket infra / Digital Twin Projects (₹100-150 Cr CV)
- ARR from Infra/Twins 个
- Faster deployments, strong EBITDA

Quarterly Technology Delivery – From Innovation to Project Go-Live







29 years of unbroken profitability & Growth



Delivered on strategy with strong shareholder returns in long run

Revenue Growth

19%

EBITDA Margin
29%

PAT Margin

9%

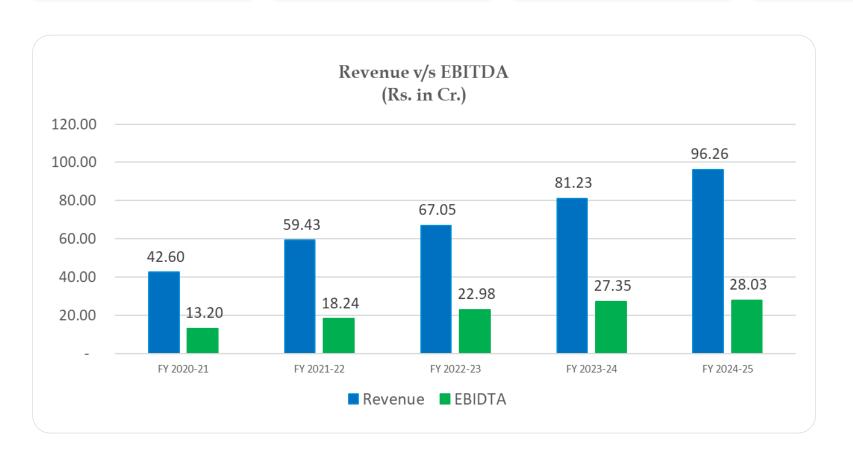
Revenue (Cr.)

96.26

03

SaaS Revenue

24%





Growth

From FY 2020–21 through FY 2024–25, we experienced steady revenue growth, reaching ₹9626 lakh by the end of the period

EBITDA Margin Trend

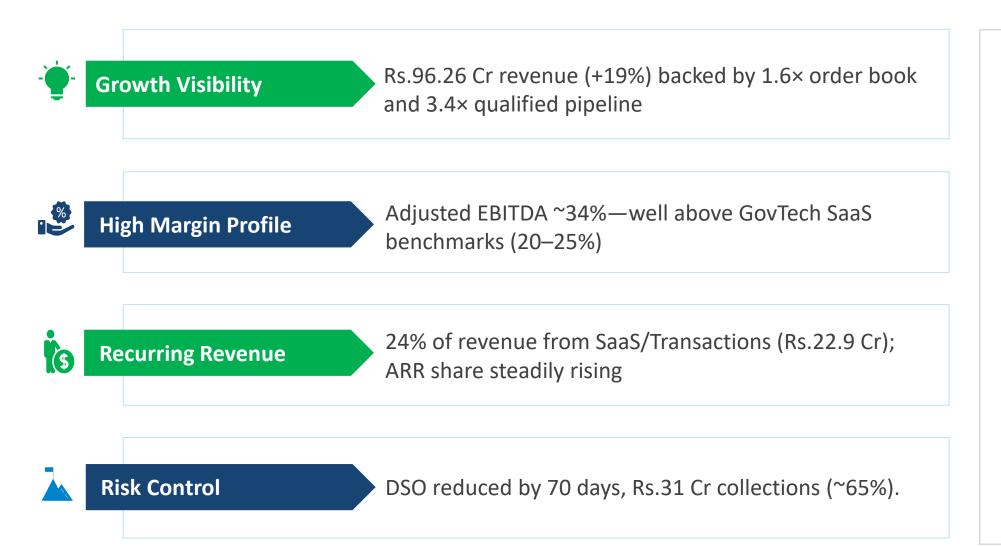
EBITDA stayed above 30% in past years, but fell in FY25 due to higher costs and provisioning of time value of money

Cash Flow & Efficiency

Transaction revenue is increased by 8%

Financial Proof-Points





SoftTech operates at the intersection of high-margin SaaS economics and long-term government contracts, offering the rare combination of predictable cash flows and scalable global growth

Financial Strategy - Driving Predictable & Sustainable Growth







Globalizatio

Diversified Revenue Mix

Diversification

- Balanced mix (Licensing, SaaS, AMC, Services)
- Less reliance on one-time projects

- Invest in AI, Metaverse,
 Sustainability
- Long-term IP creation & differentiation

Innovation Investment

Innovation



\$







Operational Efficiency

Operations

- Optimize costs, automation in delivery
- Improve EBITDA margins sustainably

- Timely collections & cash efficiency
- Lower working capital cycle

Cash Flow Discipline

Cash Efficiency



Recurring Revenue Growth

Revenue Model

- Scale SaaS-first adoption
- Grow AMC & transactionbased models



Future Projections FY26 - Scale | Intensify | Globalize

S



FY26 Targets

Revenue: ₹13,000+ Lakh (~₹130 Cr)

Global Share: Visibility of Global revenue

SaaS/Recurring Revenue: ≥30%

EBITDA: 30-35%

Geographic Strategy

 \circ India: 91% \rightarrow Target 80%

 \circ Global: 9% \rightarrow Expand to 20%

o Focus: MENA, USA, Germany, SE Asia

IN Zone Strategy (India)

○ West: 31% – Maharashtra, Gujarat

○ South: 27% – AP stabilize, TN growth

○ HO: 19% – Central govt, large ULBs

○ North: 16% – NCR, UP

○ East: 7% – Emerging adoption



I Product Strategy

- Plan/Permit 40% (SaaS Adoption)
- Infra 35% (SaaS adoption)
- ISV/Autodesk 12% (Enterprise co-sell)
- GIS 7% (Data projects)
- Rulebuddy 4% (Compliance upsell)
- Build 2% (New growth engine)

Strategic Long Term Growth — Scale, Globalize, Sustain -





Growth & Markets

- 30–35% topline growth; recurring revenue ≥30%
- International share 30-40% (Germany, NA, SE Asia, MENA)
- New Indian states with CIVIT, BIM & Digital Twin

Product & Tech Innovation

- CivitConnect 2.0 (data exchange, APIs)
- Civit.Al v2 (co-pilot, predictive KPIs, DocAssist 2.0)
- CivitMetaverse 1.0 (digital twins, AR/VR)
- CivitSUSTAIN (Net Zero modules)

Customer Value

- TDR & Redevelopment portals at scale
- Mobile/AR/VR Inspections 2.0 (offline, geo, media)
- Analytical dashboards & rule access

Execution & Financial Discipline

- Partner playbooks, localization packs, faster implementations
- Strong infosec & compliance
- EBITDA 30–35%, better DSO & ROI-driven R&D

People & Culture

- Upskill in AI/BIM/GIS & cloud
- Strengthen leadership bench & Women-in-Tech
- Change adoption & localization toolkits

