

To,  
National Stock Exchange of India Limited  
Bandra-Kurla Complex  
Bandra (East)  
Mumbai – 400 051

27<sup>th</sup> May, 2019

Scrip Code: SOFTTECH

**SUBJET:** Outcome of Board Meeting held on 27<sup>th</sup> May, 2019

With reference to the above, we would like to inform that the Board of Directors of the Company at its meeting held today i.e. 27<sup>th</sup> May, 2019 which commenced at 3.30 PM and concluded at 5.00 PM inter alia have considered and approved the following:

1. The Board of Directors considered and approved Audited financial results (Standalone and Consolidated) for the half year and financial year ended 31<sup>st</sup> March, 2019.
2. The Board of Directors considered and approved Audited financial statement (Standalone and Consolidated) for the financial year ended 31<sup>st</sup> March, 2019.
3. The Board of Directors recommended the final Dividend @5% (i.e. Rs. 0.50/- per equity shares) of Rs. 10/- each on the equity capital subject to the approval of shareholders in ensuing Annual General Meeting.

This is for your information and records.

Kindly take the same on record.

For SoftTech Engineers Limited

  
  
**AISHWARYA PATWARDHAN**  
COMPANY SECRETARY



**SoftTech Engineers Limited**

(formerly known as SoftTech Engineers Pvt. Ltd.)

The Pentagon - 5A, 5<sup>th</sup> Floor, Shahu College Road,

Pune - 411 009, Maharashtra, India.

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**CIN : L30107PN1996PLC016718**

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# Walker ChandioK & Co LLP

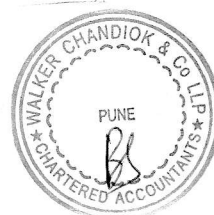
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## Independent Auditor's Report on Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### To the Board of Directors of SoftTech Engineers Limited

1. We have audited the standalone financial results of **SoftTech Engineers Limited** ('the Company') for the year ended 31 March 2019, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Attention is drawn to Note 4 to the standalone financial results which states that the figures for the half year ended 31 March 2019, as reported in these standalone financial results, are the balancing figures between audited standalone figures in respect of full financial year and the published standalone financial results for the half year of the financial year. Also, the figures up to end of the half year had only been reviewed and not subjected to audit. These standalone financial results are based on the standalone financial statements for the year ended 31 March 2019 prepared in accordance with the accounting principles generally accepted in India, including Accounting Standards specified under Section 133 of the Companies Act, 2013 ("the Act") and published standalone financial results for the half year of the financial year prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25 - Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these standalone financial results based on our audit of the standalone financial statements for the year ended 31 March 2019 and our review of standalone financial results for the half year ended 30 September 2018.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.



Chartered Accountants

Offices in Bengaluru, Chandigarh, Chennai, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Noida and Pune

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# Walker Chandiook & Co LLP

3. In our opinion and to the best of our information and according to the explanations given to us, the standalone financial results:
- (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016 in this regard; and
  - (ii) gives a true and fair view of the standalone net profit and other financial information in conformity with the accounting principles generally accepted in India, including Accounting Standards, specified under Section 133 of the Act for the year ended 31 March 2019.

**For Walker Chandiook & Co LLP**

Chartered Accountants

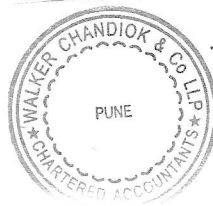
Firm Registration No.: 001076N/N500013

*B. Shetty*

Bharat Shetty

Partner

Membership No.: 106815



Pune

Date: 27 May 2019

SoftTech Engineers Limited

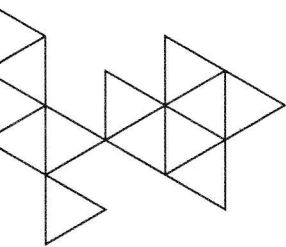
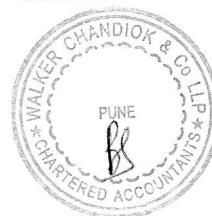
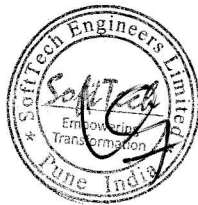
Registered Office: The Pentagon, Unit No. 5A, Near Satara Road Telephone Exchange, Shahu College Road, Parvati, Pune - 411009, Maharashtra.

CIN: U30107PN1996PLC016718, Website: www.softtech-engr.com

Statement of Standalone Financial Results for the half year/year ended 31 March 2019

Amount in ₹

Sr. no.	Particulars	Half-year ended			Year ended	
		31 March 2019 (Audited) (refer note 4 below)	30 September 2018 (Unaudited)	31 March 2018 (Audited) (refer note 4 below)	31 March 2019 (Audited)	31 March 2018 (Audited)
<b>1</b>	<b>Income</b>					
	(a) Revenue from operations	331,518,315	296,036,474	309,083,396	627,554,789	515,423,246
	(b) Other income	3,910,214	4,103,311	2,050,043	8,013,525	4,501,462
	<b>Total income</b>	<b>335,428,529</b>	<b>300,139,785</b>	<b>311,133,439</b>	<b>635,568,314</b>	<b>519,924,708</b>
<b>2</b>	<b>Expenses</b>					
	(a) Purchases of stock-in-trade	30,422,870	18,806,326	26,457,271	49,229,196	44,088,668
	(b) Employee benefits expense	48,956,210	49,372,923	41,554,204	98,329,133	83,682,877
	(c) Finance costs	8,086,374	8,750,711	10,734,283	16,837,085	22,683,389
	(d) Depreciation and amortisation expense	20,386,992	20,032,367	18,382,059	40,419,359	37,801,546
	(e) Professional fees for technical consultants	116,585,772	107,212,927	110,248,855	223,798,699	169,464,589
	(f) Other expenses	49,489,707	48,219,510	36,756,175	97,709,217	65,895,701
	<b>Total expenses</b>	<b>273,927,925</b>	<b>252,394,764</b>	<b>244,132,847</b>	<b>526,322,689</b>	<b>423,616,770</b>
<b>3</b>	<b>Profit before tax (1 - 2)</b>	<b>61,500,604</b>	<b>47,745,021</b>	<b>67,000,592</b>	<b>109,245,625</b>	<b>96,307,938</b>
<b>4</b>	<b>Tax expense</b>					
	Current tax	19,680,000	15,600,000	21,174,480	35,280,000	32,393,518
	Deferred tax charge/(credit)	(1,572,008)	(2,397,159)	(944,205)	(3,969,167)	(4,022,431)
<b>5</b>	<b>Net profit for the period/year (3 - 4)</b>	<b>43,392,612</b>	<b>34,542,180</b>	<b>46,770,317</b>	<b>77,934,792</b>	<b>67,936,851</b>
<b>6</b>	<b>Paid-up equity share capital</b> (Face value per share, ₹10 each)	94,224,760	94,224,760	70,512,760	94,224,760	70,512,760
<b>7</b>	<b>Reserves (excluding revaluation reserves ₹ Nil)</b>				517,308,252	303,467,620
<b>8</b>	<b>Earnings per share (of ₹10 each)</b> (not annualised):					
	(a) Basic	4.61	3.87	6.63	8.50	9.63
	(b) Diluted	4.57	3.85	6.57	8.44	9.55



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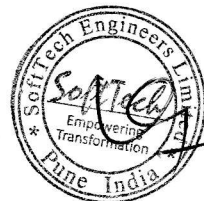
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SoftTech Engineers Limited  
Statement of Standalone Assets and Liabilities

Sr. no.	Particulars	Amount in ₹	
		As at 31 March 2019 (Audited)	As at 31 March 2018 (Audited)
<b>A</b>	<b>Equity and liabilities</b>		
<b>1</b>	<b>Shareholders' funds</b>		
	(a) Share capital	94,224,760	70,512,760
	(b) Reserves and surplus	517,308,252	303,467,620
		611,533,012	373,980,380
<b>2</b>	<b>Share application money pending allotment</b>	-	-
<b>3</b>	<b>Non-current liabilities</b>		
	(a) Long-term borrowings	56,734,747	51,025,639
	(b) Other long-term liabilities	50,000	100,000
	(c) Long-term provisions	6,463,991	5,277,117
		63,248,738	56,402,756
<b>4</b>	<b>Current liabilities</b>		
	(a) Short-term borrowings	70,692,697	45,075,675
	(b) Trade payables	16,746,412	75,518,697
	(c) Other current liabilities	89,472,920	131,316,472
	(d) Short-term provisions	3,020,672	2,354,162
		179,932,701	254,265,006
	<b>Total</b>	<b>854,714,451</b>	<b>684,648,142</b>
<b>B</b>	<b>Assets</b>		
<b>1</b>	<b>Non-current assets</b>		
	(a) Property, plant and equipment	10,865,912	9,975,743
	(b) Intangible assets	77,377,080	76,831,770
	(c) Intangible assets under development	51,078,849	38,031,647
	(d) Non-current investments	5,872,374	379,800
	(e) Deferred tax assets (net)	11,603,167	7,634,000
	(f) Long-term loans and advances	19,251,651	12,800,117
	(g) Other non-current assets	81,670,934	57,128,980
		257,719,967	202,782,057
<b>2</b>	<b>Current assets</b>		
	(a) Current investments	108,965,141	-
	(b) Trade receivables	188,227,694	218,027,120
	(c) Cash and bank balances	12,944,533	12,696,174
	(d) Short-term loans and advances	14,039,657	15,801,131
	(e) Other current assets	272,817,459	235,341,660
		596,994,484	481,866,085
	<b>Total</b>	<b>854,714,451</b>	<b>684,648,142</b>



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**Notes:**

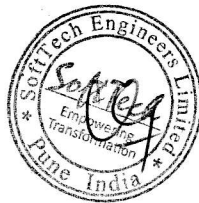
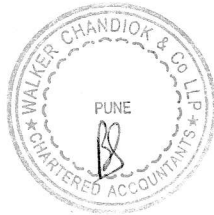
- The financial results are prepared in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and other recognised accounting practices and policies, as applicable.
- The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 27 May 2019. There are no qualifications in the audit report issued for the year ended 31 March 2019.
- The Company operates in a single reportable business segment, which is business consulting and software implementation and related support activities. Further, the Company operates primarily in India and there is no other significant geographical segment. Accordingly, no segment information has been submitted as a part of these financial results.
- Figures for the half year ended 31 March 2019 and 31 March 2018 as reported in these financial results, are the balancing figures between audited figures in respect of the full financial years and the published/reviewed half-yearly financial information upto 30 September 2018 and 30 September 2017.
- The Company had made an initial public offering (IPO) of 2,371,200 equity shares of face value ₹ 10 each fully paid up for cash at a price of ₹ 80 per equity share (including share premium of ₹ 70 per equity share) aggregating to ₹ 189,696,000. The aforementioned equity shares were allotted on 9 May 2018. The equity shares of the Company got listed on NSE on 11 May 2018  
The proceeds from IPO were ₹ 189,696,000 and IPO related expenses were ₹ 25,482,857. The utilisation of the net proceeds are as follows:

	Planned as per Prospectus	Utilisation upto 31 March 2019	Balance as at 31 March 2019
Product development and enhancement costs	662.40	399.73	262.67
Funding of the domestic and international product penetration and marketing costs	598.12	156.16	441.96
Repayment/Pre-payment of certain unsecured borrowings availed by the Company	203.47	202.26	1.21
General corporate purposes (excluding transaction costs of IPO)	178.15	-	178.15
	<b>1,642.14</b>	<b>758.15</b>	<b>883.99</b>

The unutilised monies are temporarily parked in mutual fund schemes by the Company.

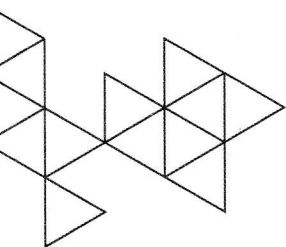
- The Board of Directors has recommended equity dividend of ₹ 0.50 per share (Previous Year: ₹ 0.50 per share) for the financial year 2018-19.

Pune  
27 May 2019



For and on behalf of the Board of Directors

Vijay Gupta  
Managing Director



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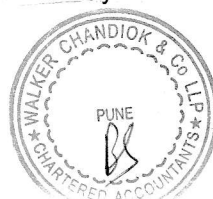
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## **Independent Auditor's Report on Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

### **To the Board of Directors of SoftTech Engineers Limited**

1. We have audited the consolidated financial results of SoftTech Engineers Limited (the 'Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as the 'Group'), for the year ended 31 March 2019, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These consolidated financial results are based on the consolidated financial statements for the year ended 31 March 2019 prepared in accordance with the accounting principles generally accepted in India, including Accounting Standards specified under Section 133 of the Companies Act, 2013 ("the Act"). Our responsibility is to express an opinion on these consolidated financial results based on our audit of the consolidated financial statements for the year ended 31 March 2019.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as consolidated financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of financial information of the subsidiaries, the consolidated financial results:
  - (i) include the financial information for the year ended 31 March 2019, of the following entities:

SoftTech Engineers Inc.,  
SoftTech Engineers Finland OY,  
SoftTech Government Solutions Inc.
  - (ii) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016 in this regard; and



**Chartered Accountants**

Offices in Bengaluru, Chandigarh, Chennai, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Noida and Pune

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(iii) give a true and fair view of the consolidated net profit and other financial information in conformity with the accounting principles generally accepted in India, including Accounting Standards, specified under Section 133 of the Act for the year ended 31 March 2019.

4. We did not audit the financial information of three subsidiaries, whose financial information (before eliminating inter-company balances ₹ 5,523,852) reflects total assets of ₹ 6,483,304 and negative net assets of ₹ 2,185,259 as at 31 March 2019 and total revenues (before eliminating inter-company transactions ₹ Nil) of ₹ Nil for the year ended on that date as considered in the consolidated financial results. These financial information are unaudited and have been furnished to us by the management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, and our report in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016, in so far as it relates to the aforesaid subsidiaries, are based solely on such unaudited financial information. In our opinion and according to the information and explanations given to us by the management, these financial information are not material to the Group.

Our opinion on the consolidated financial results is not modified in respect of this matter with respect to our reliance on the financial information certified by the management.

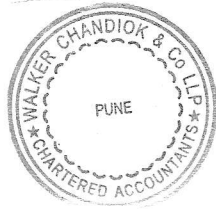
## For Walker Chandiook & Co LLP

Chartered Accountants

Firm Registration No.: 001076N/N500013

  
Bharat Shetty  
Partner

Membership No.: 106815



Place: Pune

Date: 27 May 2019



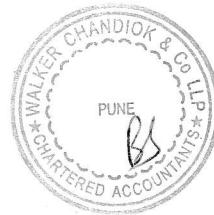
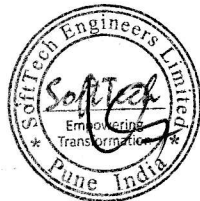
SoftTech Engineers Limited

Registered Office: The Pentagon, Unit No. 5A, Near Satara Road Telephone Exchange, Shahu College Road, Parvati, Pune - 411009, Maharashtra.

CIN: U30107PN1996PLC016718, Website: www.softtech-engr.com

Statement of Consolidated Financial Results for the year ended 31 March 2019

Sr. no.	Particulars	Amount in ₹
		Year ended 31 March 2019 (Audited)
<b>1</b>	<b>Income</b>	
	(a) Revenue from operations	627,554,789
	(b) Other income	7,877,011
	<b>Total income</b>	<b>635,431,800</b>
<b>2</b>	<b>Expenses</b>	
	(a) Purchases of stock-in-trade	49,229,196
	(b) Employee benefits expense	99,998,820
	(c) Finance costs	16,837,085
	(d) Depreciation and amortisation expense	40,419,359
	(e) Professional fees for technical consultants	223,798,699
	(f) Other expenses	99,590,917
	<b>Total expenses</b>	<b>529,874,076</b>
<b>3</b>	<b>Profit before tax (1 - 2)</b>	<b>105,557,724</b>
<b>4</b>	<b>Tax expense</b>	
	Current tax	35,280,000
	Deferred tax credit	(3,969,167)
<b>5</b>	<b>Net profit for the year (3 - 4)</b>	<b>74,246,891</b>
<b>6</b>	<b>Net profit/ (loss) attributable to:</b>	
	- Equity shareholders	74,260,873
	- Minority interest	(13,982)
<b>7</b>	<b>Paid-up equity share capital</b> (Face value per share, ₹ 10 each)	94,224,760
<b>8</b>	<b>Reserves (excluding revaluation reserves ₹ Nil)</b>	513,634,333
<b>9</b>	<b>Earnings per share (of ₹ 10 each)</b> <b>(not annualised):</b>	
	(a) Basic	8.10
	(b) Diluted	8.04



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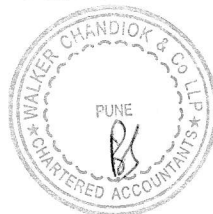
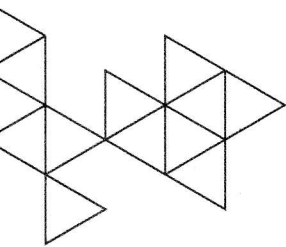
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**SoftTech Engineers Limited**  
**Statement of Consolidated Assets and Liabilities**

Amount in ₹

Sr. no.	Particulars	As at 31 March 2019 (Audited)
<b>A</b>	<b>Equity and liabilities</b>	
<b>1</b>	<b>Shareholders' funds</b>	
	(a) Share capital	94,224,760
	(b) Reserves and surplus	513,634,333
		607,859,093
<b>2</b>	<b>Minority interest</b>	34,137
<b>3</b>	<b>Share application money pending allotment</b>	-
<b>4</b>	<b>Non-current liabilities</b>	
	(a) Long-term borrowings	56,734,747
	(b) Other long-term liabilities	50,000
	(c) Long-term provisions	6,463,991
		63,248,738
<b>4</b>	<b>Current liabilities</b>	
	(a) Short-term borrowings	70,692,697
	(b) Trade payables	17,592,133
	(c) Other current liabilities	87,733,859
	(d) Short-term provisions	3,020,672
		179,039,361
	<b>Total</b>	<b>850,181,329</b>
<b>B</b>	<b>Assets</b>	
<b>1</b>	<b>Non-current assets</b>	
	(a) Property, plant and equipment	10,865,912
	(b) Intangible assets	77,377,080
	(c) Intangible assets under development	51,078,849
	(d) Non-current investments	379,800
	(e) Deferred tax assets (net)	11,603,167
	(f) Long-term loans and advances	19,251,651
	(g) Other non-current assets	81,670,934
		252,227,393
<b>2</b>	<b>Current assets</b>	
	(a) Current investments	108,965,141
	(b) Trade receivables	188,227,694
	(c) Cash and bank balances	13,884,093
	(d) Short-term loans and advances	14,059,549
	(e) Other current assets	272,817,459
		597,953,936
	<b>Total</b>	<b>850,181,329</b>



**SoftTech Engineers Limited**

(formerly known as SoftTech Engineers Pvt. Ltd.)

The Pentagon - 5A, 5<sup>th</sup> Floor, Shahu College Road,  
Pune - 411 009, Maharashtra, India.

T: +91 20 2421 7676 / 2421 8747

CIN: L30107PN1996PLC016718

E: sepl@softtech-engr.com | www.softtech-engr.com

**Notes:**

- 1 The financial results are prepared in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013 (the 'Act'), read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and other recognised accounting practices and policies, as applicable.
- 2 The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 27 May 2019. There are no qualifications in the audit report issued for the year ended 31 March 2019.
- 3 The Company operates in a single reportable business segment, which is business consulting and software implementation and related support activities. Further, the Company operates primarily in India and there is no other significant geographical segment. Accordingly, no segment information has been submitted as a part of these financial results.
- 4 The Company has availed the exemption available under Accounting Standard 21, Consolidated Financial Statements, prescribed under the Act, in respect of first year of presentation of consolidated financial results. Accordingly, these financial results do not include corresponding comparative figures for the immediately preceding financial year.
- 5 The Company had made an initial public offering (IPO) of 2,371,200 equity shares of face value ₹ 10 each fully paid up for cash at a price of ₹ 80 per equity share (including share premium of ₹ 70 per equity share) aggregating to ₹ 189,696,000. The aforementioned equity shares were allotted on 9 May 2018. The equity shares of the Company got listed on NSE on 11 May 2018.

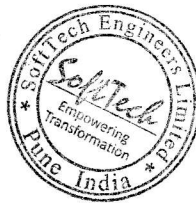
The proceeds from IPO were ₹ 189,696,000 and IPO related expenses were ₹ 25,482,857. The utilisation of the net proceeds are as follows:

	Planned as per Prospectus	Utilisation upto 31 March 2019	Balance as at 31 March 2019
Product development and enhancement costs	662.40	399.73	262.67
Funding of the domestic and international product penetration and marketing costs	598.12	156.16	441.96
Repayment/Pre-payment of certain unsecured borrowings availed by the Company	203.47	202.26	1.21
General corporate purposes (excluding transaction costs of IPO)	178.15	-	178.15
	<b>1,642.14</b>	<b>758.15</b>	<b>883.99</b>

The unutilised monies are temporarily parked in mutual fund schemes by the Company.

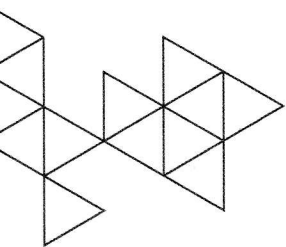
- 6 The Board of Directors has recommended equity dividend of ₹ 0.50 per share for the financial year 2018-19.

Pune  
27 May 2019



For and on behalf of the Board of Directors

Vijay Gupta  
Managing Director



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Date: 27.05.2019

To,  
National Stock Exchange of India Limited  
Bandra-Kurla Complex  
Bandra (East)  
Mumbai – 400 051

Dear Sir/ Madam,

Scrip Code: SOFTTECH

Subject: Declaration Pursuant to Regulation 33(2)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

Pursuant to Regulation 33(2)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, we hereby declare and confirm that the financial results do not contain any false or misleading statement or figures and do not omit any material fact which may make the statements or figures contained therein misleading.

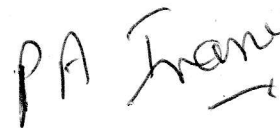
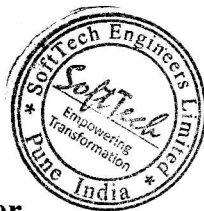
We request you to take above information on your record.

Thanking You,

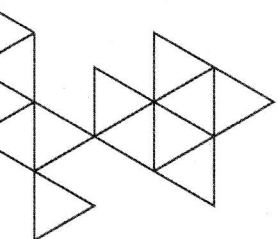
**For SoftTech Engineers Limited**



**Vijay Gupta**  
Chairman and Managing Director



**Piranvez Irani**  
Chief Financial Officer



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Date: 27.05.2019

To,  
National Stock Exchange of India Limited  
Bandra-Kurla Complex  
Bandra (East)  
Mumbai – 400 051

Dear Sir/ Madam,

Scrip Code: SOFTTECH


Subject: Declaration Pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

Pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended), we hereby declare and confirm that the Statutory auditors of the Company, M/s. Walker Chandiok & Co LLP, Chartered Accountants have issued the Audit Report with unmodified opinion, in respect of Financial Results of the Company for the financial year ended 31<sup>st</sup> March, 2019.

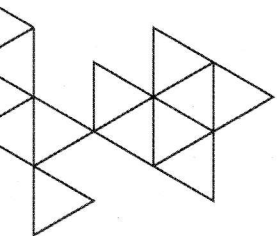
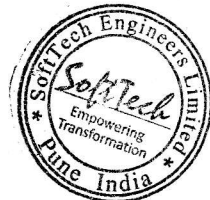
We request you to take above information on your record.

Thanking You,

**For SoftTech Engineers Limited**



**Vijay Gupta**  
**Chairman and Managing Director**



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